



## LOOKING FOR EMPLOYMENT?

# Get out there and be noticed

*To secure employment in the Real Estate industry you often need to go beyond traditional ways of applying for a job such as sending off resumes to multiple Real Estate offices. Although still important to do this, in today's competitive world/workplace it will not guarantee you a position. You need to create an opportunity to meet established, successful and experienced Real Estate agents keen to expand their business by working with exciting new talent. Talk to staff at the College about your training options and be fully informed when approaching prospective employers.*

**For more information contact the College on 8410 4990**

Level 5/31 Franklin Street  
Adelaide, SA 5000

**p:** (08) 8410 4990

**e:** info@retc.com.au

www.retc.com.au

facebook.com/  
realestatetrainingcollege



### Traditional Methods

The College provides a website dedicated to current employment opportunities at **retc.net.au/jobs**

Like our Facebook page at **facebook.com/realestatetrainingcollege** to be notified of all current employment notices and keep up to date with career evenings operated by the Real Estate franchise groups.

The College website also provides a link to Real Estate Company Employment Notices at **retc.com.au/jobs-companies.asp** and has a direct link to Real Estate Industry positions on **seek.com.au**

### Innovative Methods

Meeting a potential employer so they can witness your energy and enthusiasm can be vital for securing a real estate position. Be creative. Identify all the Real Estate companies within 10-kilometres — approx. 15-minute drive — of where you live. Identify the company owner/principal via the company website or phone the office.

Once you have a name, log onto **realestate.com.au** and/or look through the newspaper to ascertain the open inspections to be run by the principal, owner or a successful salesperson who may be on the lookout for a personal assistant. This presents you with your opportunity to watch an experienced Real Estate agent at work but, more importantly, to meet and introduce yourself.

Be discreet, this is a workplace and the agent may be busy showing buyers around the property.

Introduce yourself in a quiet moment: 'Hello, my name is Sophie. I am enrolled at the Real Estate Training College and I would love to discuss a career in Real Estate with you. Would Tuesday be a good day for you or would Wednesday suit you better?'

Ensure you mention you are enrolled to study Certificate III or IV in Property Services (Real Estate). This demonstrates you are proactive and seriously interested in a career in Real Estate.

*So don't wait for a job to drop in your lap. Keep a close eye on job opportunities and compile a database of those in the industry who may help. Then create your opportunity to meet. It may secure you a position in this great industry.*